



路贸通集团

LMT Group Introduction





Located in Shanghai Hongqiao Business District, LMT is a cross-border “commodity trading” integrated service platform. The Silk Road Economic Belt Bridgehead China-Kazakhstan Khorgos Border Cooperation Centre, Shanghai Free Trade Zone New Area and Zhuhai Free Trade Zone as the core pivot points of the company. “Consultation, Contribution and Shared Benefits” principle serve as the main objective. Linking up domestic national free trade zones and cities with industry cluster. Smoothing the trade of goods, developing industry together, connecting foreign trade, promoting bilateral and multilateral trade cooperation with countries (regions) along the Belt and Road (B&R). Developing a global free trade ecosystem, vibrating the global cross-border trade.



Cargo flow: We have established a global network of warehouse cooperating with 76 countries and regions world wide.



Information flow: Through the collaboration of infrastructure, transaction data, block-chain and AI technology, our trading platform and warehouse network would achieve prosperity and sustained development.



Financial flows: The innovative model of digital barter is used to reduce the losses and risks caused by weak foreign exchange reserve among countries and companies who are weak in foreign exchange management ability.

LMT ADVANTAGE RESOURCES
路贸通优势资源



Overseas Warehouse
 Country

LMT Global
Cooperative
Association



ASEAN (Malaysia)
Entrepreneurs Association



马来西亚·中国商务理事会
Malaysia - China Business Council



ACCIM



西班牙中国商会
Cámara de Comercio e Inversiones de China en España



Panama World
Expositon



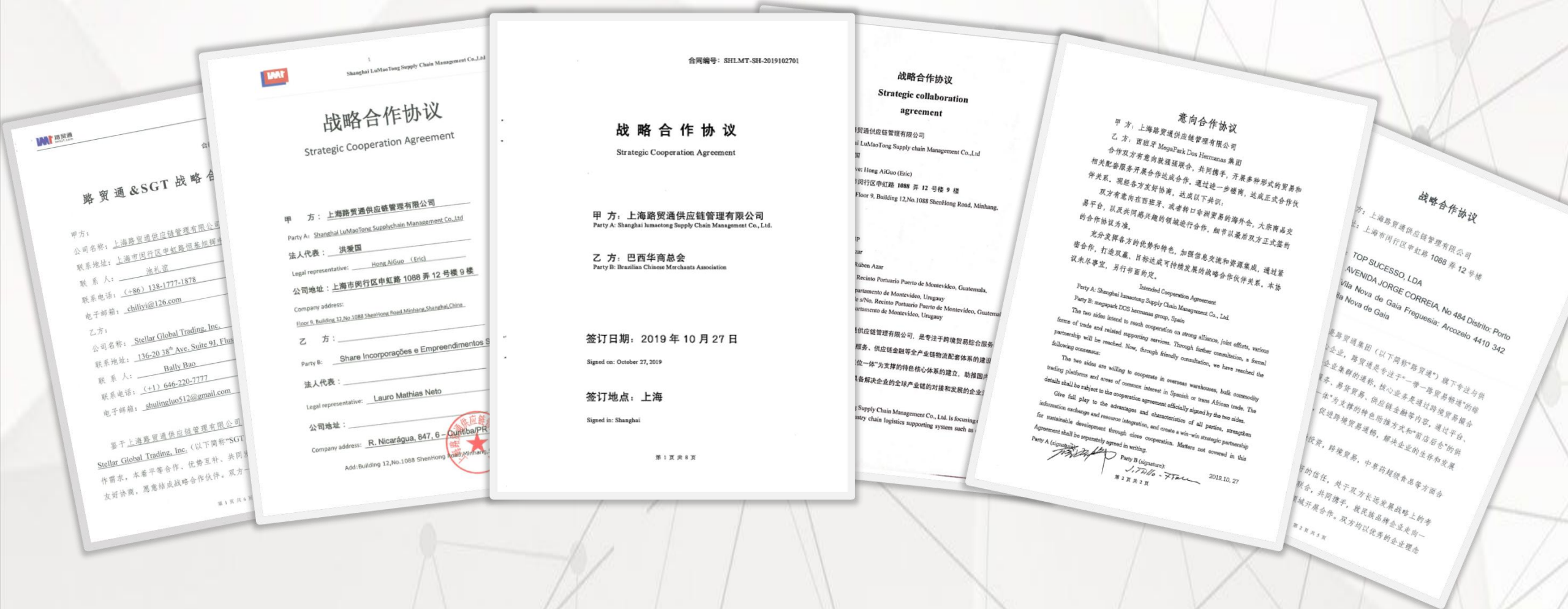
Rong Commercial
Federation



STRATEGIC COOPERATION AGREEMENT

路贸通对外战略合作协议

We have collaborated with 76 countries and regions worldwide, including Russia, Spain, Portugal, Brazil, Uruguay, Oman, UAE, Saudi Arabia, Vietnam, Central Asia, Africa and ASEAN.



LMT ADVANTAGE RESOURCES- Russia
路贸通优势资源-俄罗斯

Bulk Products

Coal, timber, aluminium ingots, minerals, agricultural by-products, sulphur, etc.

Daily products

Food, confectionery, meat, alcohol, cooking oil, etc.

Russian Commodity Trade Centre

Suifenhe, Hunchun ports, etc.

Chinese warehouses for Russian goods

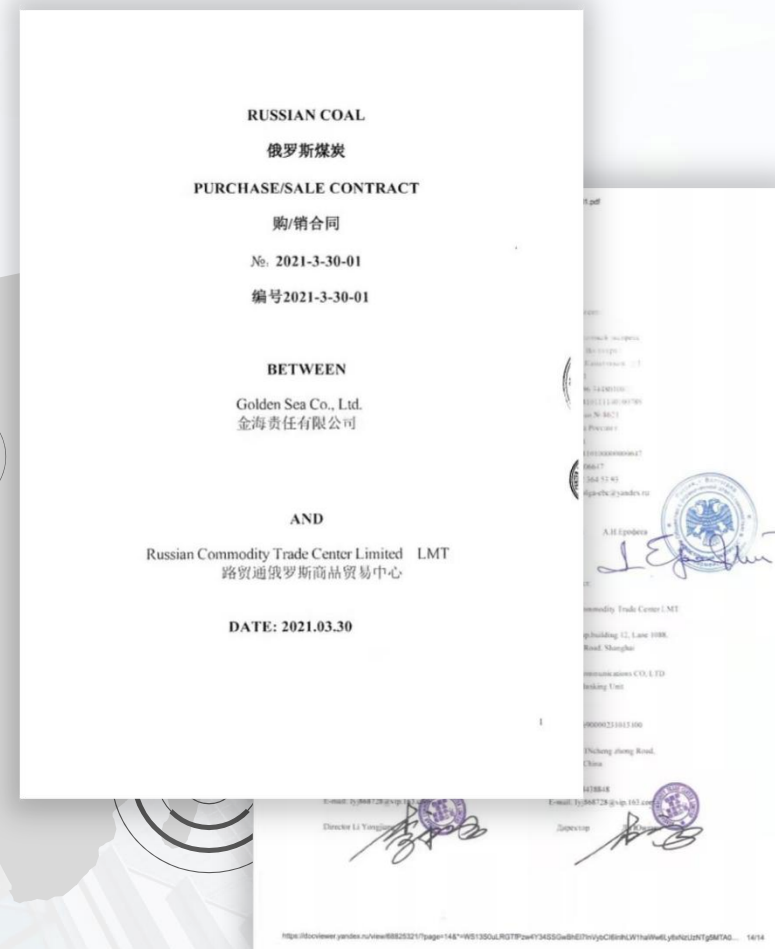
Tianjin, Shanghai, etc.

E-commerce trade centres for Russian goods

Direct access to 85 Russian states and republics



Comprehensive cooperation and trade with the Russian Business Centre, the Russian National Chamber of Commerce on economic and trade cooperation in 85 Russian regions



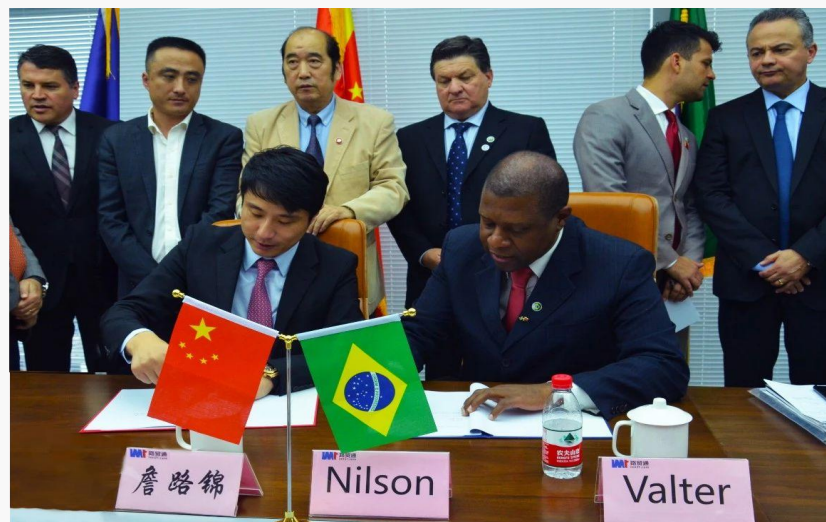
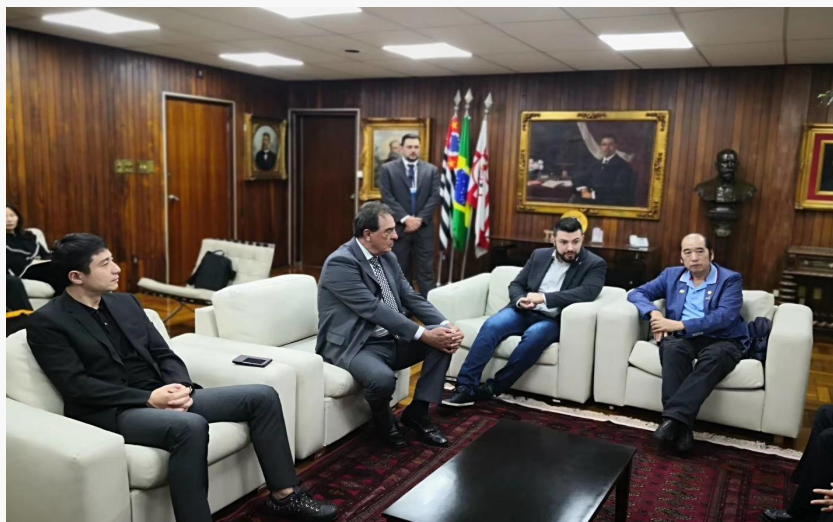
LMT ADVANTAGE RESOURCES

路贸通优势资源

BRAZIL GRAINS TRADER & LOGISTICS
SHARE INCORPORATION



Signing Ceremony with SHARE Brazil Strategic Cooperation Agreement



01

1
Shanghai LuMaoTong Supply Chain Management Co.,Ltd

战略合作协议

Strategic Cooperation Agreement

甲 方： 上海路贸通供应链管理有限公司

Party A: Shanghai LuMaoTong Supplychain Management Co.,Ltd

法人代表： 洪爱国

Legal representative: Hong AiGuo (Eric)

公司地址： 上海市闵行区申虹路 1088 弄 12 号楼 9 楼

Company address:
Floor 9, Building 12, No.1088 ShenHong Road, Minhang, Shanghai, China

乙 方： _____

Party B: Share Incorporações e Empreendimentos S.a.

法人代表： _____

Legal representative: Lauro Mathias Neto

公司地址： _____

Company address: R. Nicarágua, 847, 6 – Curitiba/PR – Brazil

Add: Building 12, No.1088 ShenHong Road, Minhang, Shanghai, China




路贸通优势资源

New project in the Free Port of Montevideo (Uruguay)

蒙得维的亚自由港新项目 (乌拉圭) 



Largest local logistics and warehousing company in Uruguay




战略合作协议
Strategic collaboration agreement

甲方: 上海路贸通供应链管理有限公司
Party A: Shanghai LuMaoTong Supply chain Management Co.,Ltd
法人代表: 洪爱国
Legal representative: Hong AiGuo (Eric)
公司地址: 上海市闵行区申虹路 1088 弄 12 号楼 9 楼
Company address: Floor 9, Building 12, No.1088 ShenHong Road, Minhang, Shanghai, China

乙方: RAS 集团
Party B: RAS GROUP
法人代表: Rùben Azar
Legal representative: Rùben Azar
公司地址: Calle s/No. Recinto Portuario Puerto de Montevideo, Guatemala, 11800 Montevideo, Departamento de Montevideo, Uruguay
Company Address: Calle s/No, Recinto Portuario Puerto de Montevideo, Guatemala, 11800 Montevideo, Departamento de Montevideo, Uruguay

鉴于 (甲方) 上海路贸通供应链管理有限公司, 是专注于跨境贸易综合服务、跨境电商服务、易货贸易服务、供应链金融等全产业链物流配套体系的建设, 通过平台、园区、金融“三位一体”为支撑的特色核心体系的建立, 助推国内外企业跨境贸易的通畅, 而具备解决企业的全球产业链的对接和发展的企业法人主体。

(Party A) Shanghai Lumaotong Supply Chain Management Co., Ltd. is focusing on the construction of the whole industry chain logistics supporting system such as cross-



Warehouse in Straits of Gibraltar (Spain)
直布罗陀海峡海外仓 (西班牙)



Signing Ceremony with Spain
Strategic Cooperation Agreement



意向合作协议

甲方：上海路贸通供应链管理有限公司

乙方：西班牙 MegaPark Dos Hermanas 集团

合作双方有意就强强联合，共同携手，开展多种形式的贸易和相关配套服务开展合作达成合作。通过进一步磋商，达成正式合作伙伴关系。现经各方友好协商，达成以下共识：

双方有意向在西班牙、或者转口非洲贸易的海外仓，大宗商品交易平台，以及共同感兴趣的领域进行合作，细节以最后双方正式签约的合作协议为准。

充分发挥各方的优势和特色，加强信息交流和资源集成，通过紧密合作，打造双赢、目标达成可持续发展的战略合作伙伴关系。本协议未尽事宜，另行书面约定。

Intended Cooperation Agreement

Party A: Shanghai lumaotong Supply Chain Management Co., Ltd.

Party B: megapark DOS hermanas group, Spain

The two sides intend to reach cooperation on strong alliance, joint efforts, various forms of trade and related supporting services. Through further consultation, a formal partnership will be reached. Now, through friendly consultation, we have reached the following consensus:

The two sides are willing to cooperate in overseas warehouses, bulk commodity trading platforms and areas of common interest in Spanish or trans African trade. The details shall be subject to the cooperation agreement officially signed by the two sides.

Give full play to the advantages and characteristics of all parties, strengthen information exchange and resource integration, and create a win-win strategic partnership for sustainable development through close cooperation. Matters not covered in this Agreement shall be separately agreed in writing.

Party A (signature): Party B (signature): 2019.10.27

[Handwritten signatures]



中国服务贸易协会



中国国际商会



中国商业联合会



世界数字经济组织



中国城市发展联盟



巴西华商总会



中国电子商会



达沃斯数字经济论坛



中国质量评价



中国工商银行



国美



中国石油



hzbank



中国国际贸易促进协会



全国城市工业品贸易中心联合会



圣光



yuwell 鱼跃



航天长峰



CardinalHealth



indiamart



渣打银行



宁波银行
BANK OF NINGBO



中国东方航空
CHINA EASTERN



浙商银行
CZBANK



安恒信息
DAS-security 信息安全



中国电信
CHINA TELECOM
世界触手可及



中国平安 PINGAN
保险·银行·投资



新山中华总商会
DEWAN PERNIAGAAN DAN PERINDUSTRIAN TIONGHOA JOHOR BAHRU
JOHOR BAHRU CHINESE CHAMBER OF COMMERCE & INDUSTRY



马来西亚-中国总商会
MALAYSIA-CHINA CHAMBER OF COMMERCE

BENEFIT FROM LMT PLATFORM 路贸通平台的作用

For foreign countries

For countries that do not have sufficient foreign exchange reserves and do not have a well-developed industrial system, they can use their well-developed domestic industrial system, especially high technology capacity, to swap with countries rich in natural resources to solve the problem of local demand for consumer and industrial goods, thus avoiding losses caused by exchange rate fluctuations and meeting the demand for global commodities, including China, from countries that do not have sufficient foreign exchange reserves, thus achieving a win-win result.

For foreign companies

"Going global" is a cross-border integration model led by the company in the country where it is located, serving the strategy of the local company. Overseas companies can gain more benefits from this. At present, whether from developing market space, optimising industrial structure, acquiring economic resources, securing technology sources, or breaking through trade protection barriers, cultivating large multinational companies with international competitiveness for overseas enterprises, not only sharing the Chinese market, but also using the channels of LMT to expand to other countries and regions around the world.

For domestic government and companies

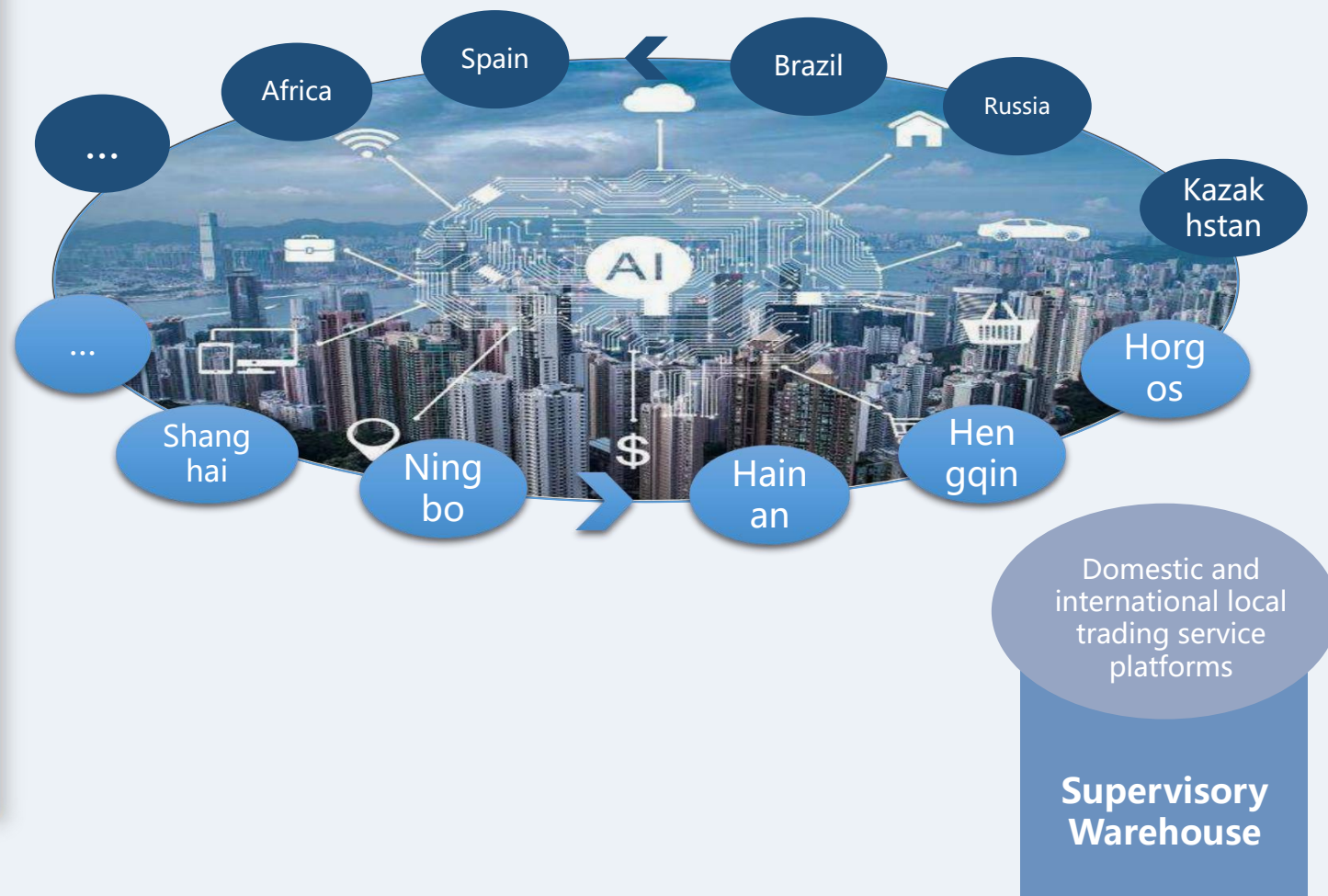
For domestic companies, SMEs generally report a reduction in orders and shrinking profits. We can help solve the current industrial dilemma faced by guiding SMEs to go global, thus revitalizing their stock of capital and introducing new technologies to improve productivity. At the same time, we can generate tax revenue for the government, help transform the industrial structure and improve the competitiveness of the city.

路贸通创新服务-跨境数字易货服务

Innovative Model - Cross-border

Digital Barter Service

LMT has established local trading platforms in different countries (regions) around the world with World Warehouse Network. The collaboration of infrastructure, transaction data, block-chain and AI technology enables efficient and low-cost cross-border digital barter services.





The "Comprehensive Service Platform for Cross-border Commodity Trade" built by LMT would set up "City Exchange" in different overseas countries and regions as well as key cities in China, as well as a supporting "Warehouse Supervision Centre", relying on the advantages of infrastructure and big data for trading, to achieve efficient and low-cost cross-border digital barter services with RMB as settlement currency through blockchain and AI technology.

LMT BUSINESS SCETION
路贸通业务板块

EXPO center, Branding,
Distribution, Industry Alliance

Stores

Business Incubation
EXPO Town
Industry Trade Eco-system

Industry
parks

Warehouse Management
international logistic
Data Center
Supply-Chain Finace

Warehouse

Big Data
Barter
Block-Chain & AI

Platform

City Exchange



Industrial Research
Institute
New Distributions
Talent Output
Operation Output
Platform Operation
Resource Allocation
Capital Operation
Strategy Deployment
Business Implementation
Project Pilot

Country Exchange

Logistic Sea freight
 Air freight

Storage Oversea Warehouse
 Bonded Warehouse

Ports Free Port
 Commercial port

Oversea
Subsidiaries Government
 Joint Ventures

LMT ROAD LOGISTIC BUSINESS SECTOR
路贸通卡班物流业务

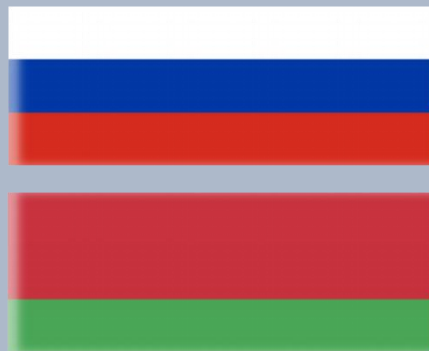


Mid-Asia Liner



Border Micro
General Trade
Cross-border e-commerce

Russia Liner



Border Micro
General Trade
Cross-border e-commerce

Europe Liner



General Trade
Cross-border e-commerce

* Products containing lithium batteries, oversized and heavy goods, temperature-controlled are all operatable*

UK Liner



General Trade
Cross-border e-commerce

Supply chain financial services: pre-sales, in-sales and post-sales financing services for all types of trade on the LMT platform, including commodity trading and digital barter trading.

Equity M&A fund: Layout around the upstream and downstream industrial chains of various high-quality enterprises on the LMT platform, holding or taking a larger proportion of equity participation in the target enterprises, and enhancing the value of the target enterprises through management improvement, integration and restructuring.

City Industry Fund: Following the establishment of the LMT platform in each city trading center, we cooperate with local governments to establish city industry funds and provide relevant financial services for local enterprises.

LMT's financial services sector consists of three main directions: supply chain equity M&A funds and urban industrial funds



A panoramic view of the Shanghai skyline at sunset, featuring prominent skyscrapers like the Shanghai Tower and the Oriental Pearl Tower. The sun is low on the horizon, casting a warm glow over the city.

LMT 路贸通

THANK YOU!
感谢观看



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